

May 23, 2001

Am I a Takeover Target Redux

1. Am I in a consolidating industry like financial services, media or healthcare?
2. Am I a bargain at today's prices?
3. Has my stock declined significantly more than my peer group?
4. Am I someone's manifest destiny?
5. Is there a question about a successor to my CEO?
6. Are the institutional investors unhappy with my performance?
7. Is my stock being accumulated?
8. Does my board of directors lack full confidence in my CEO?
9. Are the hedge funds circling around me?
10. Do the new FASB purchase accounting rules make me vulnerable?
11. Do the new SEC exchange offer rules make me vulnerable?
12. Are my takeover defenses no longer state of the art?
13. Is there any doubt whether I would resist a takeover?
14. Is my P/E significantly less than that of a potential raider?
15. If I do this deal, do I put myself in play?

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